

# CHRISTY M. CHRONOLOGICAL

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**OBJECTIVE** Seeking an entry level management consultant position utilizing my education and work experience.

**EDUCATION** **Bachelor of Science in Finance**, Clemson University, Clemson, South Carolina  
Minor: **Political Science** May 2002 GPA: 3.22/4.00

**RELATED EXPERIENCE** **First Union**, Charlotte, North Carolina  
*Assistant Operations Center Manager (Internship)* Summer 2001

- Coached and motivated loan officers and tellers to meet and exceed performance expectations, solving client problems and ensuring a consistent quality customer experience at the branch.
- Developed and implemented action plans to achieve sales and service quality by training sales associates to achieve their full potential.
- Participated in the interviewing and selection process of new tellers.
- Trained all newly hired teller and loan officers.

**Dillard Department Stores**, Chicago, Illinois  
*Assistant Area Sales Manager (Internship)* Fall 2000

- Aided in training associates on customer service, sales techniques, technical responsibilities and merchandise presentation to clients and customers.
- Promoted teamwork among associates to achieve common goals.
- Scheduled floor coverage for five departments and aided in the supervision of the associates assigned to those departments.
- Supported the interviewing and selection process of all newly hired sales associates.

**OTHER EXPERIENCE** **Clemson University**, Clemson, South Carolina  
*Resident Assistant* Fall 1999

- Counseled residents on academic and personal matters.
- Planned and implemented programs to cover a diverse range of topics.
- Served on Residential Life planning and advising committees.
- Motivated residents to join campus organizations.

**Clemson University**, Clemson, South Carolina  
*Summer Orientation Ambassador* Summer 1999

- Assisted in the coordination and planning of greeting over 1000 freshmen to campus.
- Conducted tours of the campus and assisted in giving presentations at Freshman Orientation.

**COMPUTER SKILLS** Microsoft Word, PowerPoint, Lotus 1-2-3, Excel, D-Base

**HONORS AND ACTIVITIES** Pan Hellenic Council, Vice President, Spring 2000; Dean's List 1999 and 2000  
IPTAY Collegiate Club, Treasurer, Fall 1999